



EMRE KUTLU

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Address: İstanbul / Besiktas / Etiler

Birth Date: October 25th, 1983

Travel: Able

Military Service: Done

Driving License: B & A1

COUNTRY DIRECTOR

CTO, DIGITAL TRANSFORMATION DIRECTOR

ARTIFICIAL INTELLIGENCE, IMAGE PROCESSING, FACE RECOGNITION

ENTREPRENEUR AND STARTUP MENTOR, FINTECH PROFESSIONAL

PROFILE

At the beginning of my sixteen years business life, I used to work as software development trainer for BilgeAdam and Microsoft. After trainer experience I used to work as software developer, business developer, sales engineer, team leader, CTO and country director. At last six years i am establishing startups, creating innovative projects, planning digital transformations, working as director or manager in big companies. Between 2010 and 2014 i was responsible about innovation and business development in Dataserv I.T. We extended company from 12 employees to 55 employees and we sold it to Comparex Inc. After that, I established startup which is name BuKurye A.Ş. and sold it in two years. That startup was about logistics AI for increasing productivity I used to work for Auto King as Asistant General Manager. Manager. I was responsible for Technology (CTO) and Marketing (CMO. I was board member and digital transformation director in this company. Now I am working as country director for a Dubai AI company which located in İTÜ. All developments and operations being done in Turkey and i hired whole team.

EDUCATION

BACHELOR

YILDIZ TEKNİK ÜNİVERSİTESİ COMPUTER SCIENCE AND EDUCATION TECHNOLOGIES | 2002-2007

MASTER'S

MARMARA ÜNİVERSİTESİ INFORMATICS | 2012-

SKILLS

- Startup and exit experiences, full stack company & project management
- Software development in .Net, Swift, PHP, Python
- Managing and coding on Database (MsSQL, MySQL, MongoDB)
- Artificial Intelligence, image processing, face recognition, id verification
- Creating and managing software development teams
- Planning and designing software architectures
- Planning UX of softwares and mobile applications
- Creating financial projections and profit plan for projects
- Planning digital marketing strategies and performance marketing
- Management and high communications skills

LANGUAGES

- Turkish - Native
- English - Advanced
- Spanish - Beginner

REFERANCES

- **ALKIM ERSAN** - HR - +90 533 666 26 26
- **BARBAROS ÖZKÖK** - Country Manager EMF Capital (AutoKing Share Holder) - +90 536 742 76 74

EXPERIENCE

MICROSOFT & BILGEADAM

MICROSOFT CERTIFIED SOFTWARE DEVELOPMENT TRAINER / 2002-2006

- -Teaching C#.Net and VB.Net programming languages
- -Teaching MS SQL Server, My SQL Server database programming and maintaining
- -Teaching Web Programming ASP.NET and Web Services Technologies
- -Managing projects
- -People management
- -Presentation, lecturing and teaching

NOVATRO I.T. SYSTEMS

SENIOR SOFTWARE DEVELOPER / 2006-2009

- -Developing Microsoft C# and Java projects.
- -Leading developers
- -Developing billing and payment frameworks
- -Developing web portals

ISS FACILITY SERVICES

SOFTWARE SOLUTIONS CONSULTANT / 2009-2010

- -Installing and maintaining MS Share Point Portal
- -Custom applications and forms on corporate portal for document management and workflow management
- -Designing business steps and procedures then digitalizing
- -Working with every department for clarifying workflows and approval mechanisms.
- -Managing whole digital transformation program.

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COMPAREX TURKEY

SOFTWARE SOLUTIONS CONSULTANT / 2010-2014

- -Discovering new and innovative software solutions
- -Creating marketing, sales, technical teams
- -Recruiting nontechnical and technical employees for projects
- -We extended the company from 12 to 55 employees
- -Managing Vendor relations with England and USA
- -Managing banking company clients
- -I was acting like sales engineer for big accounts

STARTUP BUKURYE

CO-FOUNDER / CEO / CHAIRMAN / 2014-2017 (STARTUP)

- -Fast package delivery and logistic artificial intelligence to use crowd source motor couriers.
- -Developed IOS, Android and Web App. All the apps are integrated with Google Map Services. End users able to call closest courier to their locations and send the packages to the exact locations. By mapping services they can track their packages and they can pay as online.
- -Delivered thousands packages and had thousands registered users.
- -We spent 80K\$ for this project and had D.D. for exiting this company to Borusan Logistics for 2M\$.

AUTOKING

CTO & CMO & Digital Transformation Director / 2017 (January) – 2019 (January)

• ----CTO----

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- -Recruiting Senior developers
- -Creating new development team
- -Designing whole network topology and the firewall security structure
- -Moving servers to Turkcell Cloud
- -Built new A.D. and mailing structure on Azure Cloud
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- -Built Sharepoint portal for digital document management and digital approval WFs
- -Designing security policies and user rights from zero to top.
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- -Developing new design corporate web site www.autoking.com.tr
- -Developing corporate mobile app
- -Developing internal field mobile application.
- -Developing whole ERP software (transforming whole software from Delphi Programming Language to Microsoft ASP.NET C# Language)

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• ----CMO-----

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- -Creating a marketing team and hand shaking with PR, social media and creative agencies
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- -Creating new brand and corporate identity
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- -Creating brand and marketing strategies
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- -Organizing marketing events
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- -Creating digital and hardcopy marketing materials
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- -Creating campaigns and customer loyalty programs
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- -Managing social media accounts
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- -Making performance based digital marketing and sales at google, facebook, Instagram
- -Creating radio jingles
- -Creating advertorial movies

- -----**Digital Transformation Director**-----

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- -Setting up a digital Platform (Sharepoint 2016) for loading, creating, sharing and editing documents corporately without location dependency. Designing departments and user rights. Scanning documents and upload them to department sub pages. Still going ahead.
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- -Converting some approval processes from manual to digital on Sharepoint. The authorized managers are being notified by email when
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- they need to approve a form which triggered on Sharepoint by an employee.
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- -Integrating main ERP software with many different web services for automating manual processes.
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- -Revealing Electronic Billing module.
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- -----**Board Member**-----

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- -Defining the "Goals of the Year" and giving that goals to owners.
- -Creating short term and long term strategies.
- -Taking all decisions about company.

amani.ai

- **Interim Country Director (1 Year Contracted - 2019)**

- -AMANI is a Dubai based artificial intelligence development company which is developing ai softwares about ID verification and face recognition.
- -All development and operational works are being done in Turkey office which located in ITÜ Teknokent
- -I am responsible for creating whole development, sales, marketing and operations team in Turkey. Managing the development of best AI Powered Identity Verification
- -Software development and AI Team already created, software already developed and it is being sold in Turkey and Dubai
- -Creating plans establishing offices in UK and USA